

ITEM/2020 CX-5 GTR	MSRP	BID PRICE	Color- Deep Crystal Blue/Parchment				
MSRP, incl. destination	<b>\$36,080.00</b>	<b>\$32,325.00</b>	10.00%	Dealer Discount			
Included accessories	List Acc incl in MSRP:	<b>None</b>					
D&H	\$599.00	\$599.00					
Less Trade-in	-\$15,500.00	-\$15,500.00					
Taxable total	<b>\$21,179.00</b>	<b>\$17,424.00</b>					
Estimated Sales Tax	\$1,588.43	\$1,306.80	7.50%	Est. Sales Tax			
Title	\$31.90	\$31.90	8.00%	Incntive Discount			
Less Mazda Incentive 1	-\$1,500.00	-\$1,500.00	Rebate by 4/30				
Less Mazda Incentive 2	-\$1,500.00	-\$1,500.00	Loyalty by 4/30				
<b>Total OTD less plates only</b>	<b>\$19,799.33</b>	<b>\$15,762.70</b>	20.39%	Total discount			